

# CEPTES Software

Company Profile



# MISSION STATEMENT

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*We provide enterprise level organizations with on-demand Salesforce integration expertise, premium project management and end-to-end support.*



# CORE VALUES

## Customer Focused

We always work “for and with customer” that is focused to generate better value for customer outcomes.



## Pride & Passion for Performance

We are continuously inspired by our employees pride and passion for their performance.



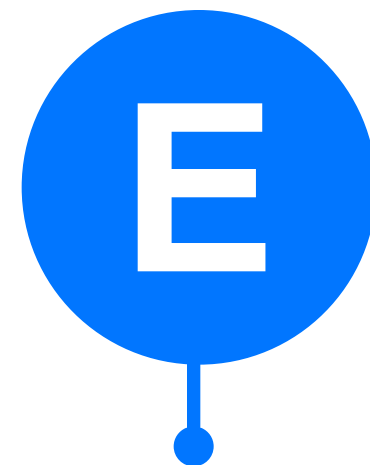
## Equal Opportunity

We value the unity in diversity and do not discriminated on the ground of race, religion, gender, colour, language, caste, economic or status or disability.



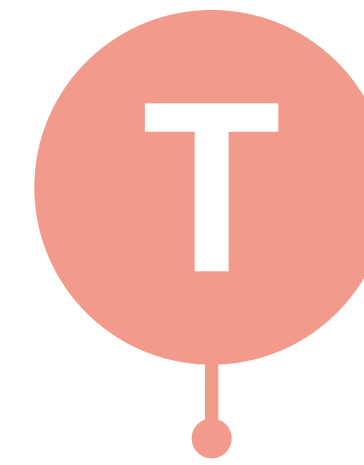
## Employee Friendly

Our continuous endeavor to work “for and with Employees” to fulfill their professional aspirations and maintain a healthy work-life balance.



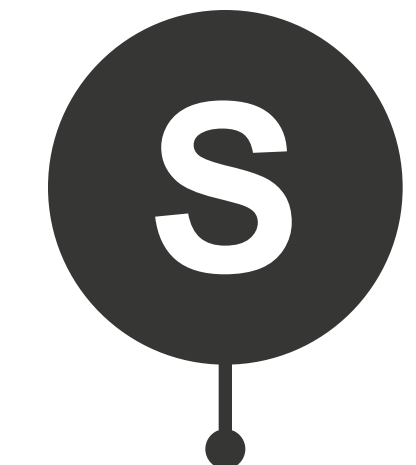
## Trust & Transparency

We maintain transparency in every interactions with our stakeholder and build a trust worthy relationship.



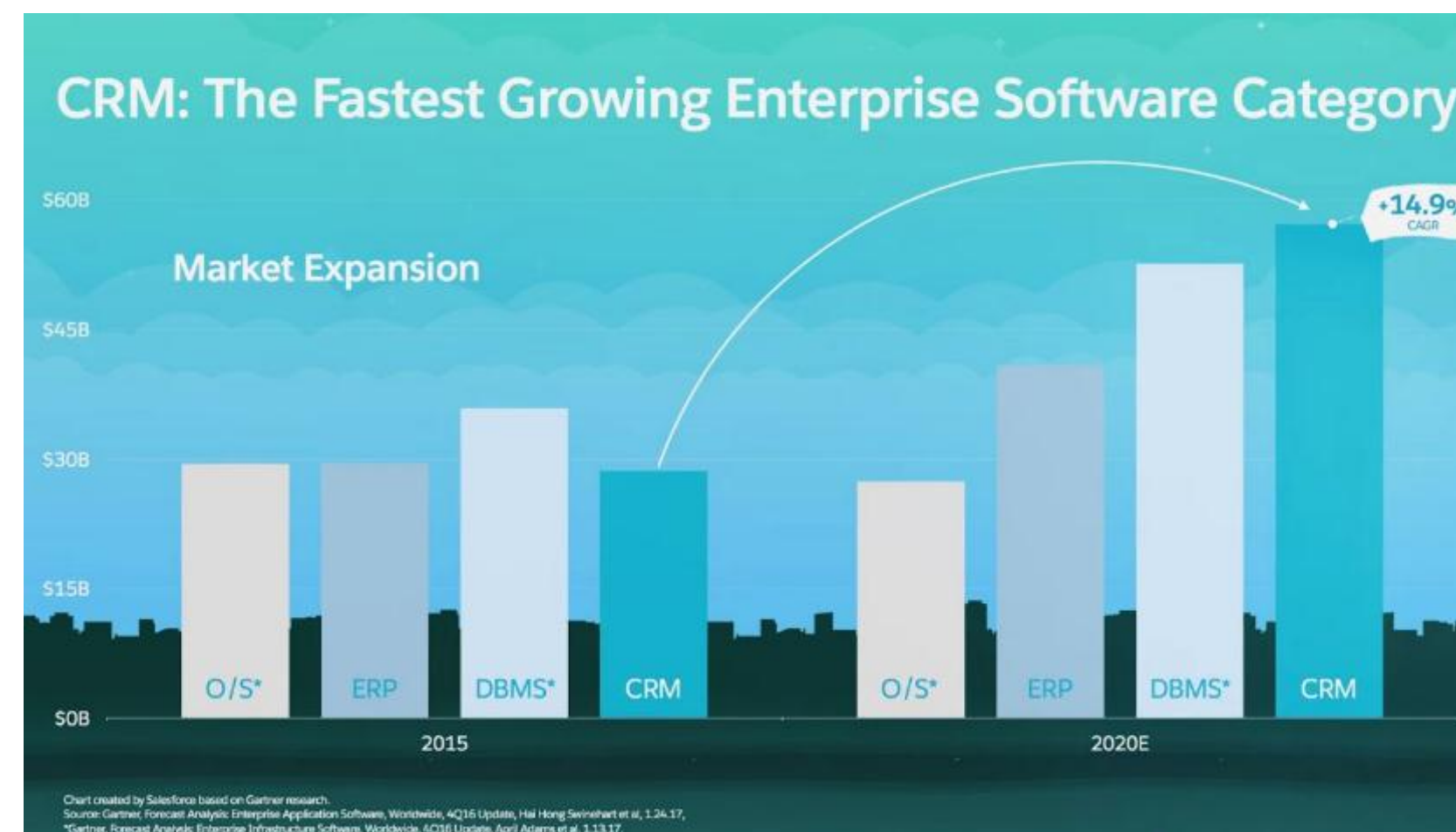
## Socially Responsible

We believe in inclusive growth and our business culture and values are driven by social conscience.





# Our focus: Only Salesforce Platform



**salesforce**

Salesforce is on track to become a 100 billion USD company in 3 years (2020).

-Business Insider

# Relationship with Salesforce



cloud alliance  
partner



registered  
consulting partner



# Why CEPTES?



**Drawing from our years of experience,** we're able to design, develop, deploy and optimize Salesforce solutions for our clients well within the budget and timeline.



**We build enterprise,** web and mobile applications on Force.com platform and help in innovation without compromising on the quality.



**We help you be more Profitable,** improve productivity and have better Predictability in your Business.

# Few facts about us



*Founded: 2010  
(Bangalore, India)*



*Focused only on  
Salesforce.com platform  
and its related technology*



*200+ projects successfully  
delivered*



*10,000+ hours of  
combined experience*



*50+ Salesforce Integration  
project delivered*



*Customer applications  
developed by us, acquired  
by large organizations*

# Our portfolio of services

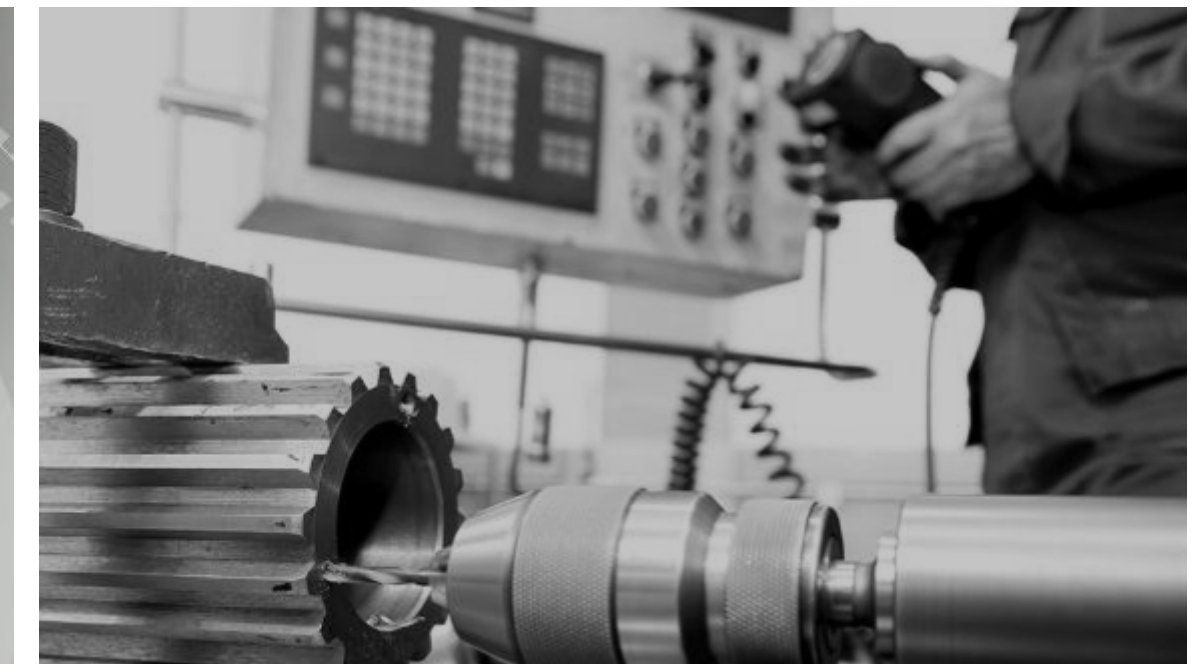
- *Application Development (Idea to AppExchange)*
- *Sales cloud, marketing cloud, service cloud related implementation, customization and enhancements.*
- *Staff augmentation*
- *Salesforce Integration : ERP, SaaS or any internal application*
- *Legacy data migration, data archive, data encryption*
- *Support or maintenance for any salesforce related customization including third party app*





# Our Industry Expertise

- *Financial & Insurance (BFSI)*
- *Healthcare and Life science*
- *Supply chain and Logistics*
- *Real Estate*
- *Manufacturing*
- *Service Lifecycle Management (Field Service)*
- *Data security, encryption and archive*
- *File storage solutions*





# Our Technology Expertise

- *Force.com Platform*
- *Salesforce Lightning*
- *Salesforce Wave Analytics*
- *Salesforce Einstein (Artificial Intelligence)*
- *Mobile (iOS & Android)*
- *Heroku*
- *Java & Web 2.0 (Angular)*
- *AWS (Beanstalk, Aurora, S3)*





# Few of our clients



# Few Testimonials

Our customers are happy and they love us because - we are efficient, agile and dedicated.

*A very difficult task as customizations had been made, third party apps added and extensive tasks and events needed to be moved. CEPTES under took the work with a very tight time frame not a great budget. They exceeded our expectations. There has been no problems since the migration. The staff are very happy and the transition was painless. They handled unexpected customisations we had forgotten about and the detail we forgot to mention in their stride. A wonderful service I would highly recommend.*

**- Richard Bates**

*We have hired CEPTES for a number of jobs. Top level work every time. Their architect and management team really understand Salesforce technologies and their developers work fast. The projects we have done are: 4 Custom Application involving configuration, APEX (triggers and classes), VisualForce and integration (heavy usage of API). We really appreciate their eagerness to please and, most of all, respect their skills and work ethic.*

**- Michael Cruz**

*The Ceptes team have now worked on three projects for us. They build the solutions faster than we test, train and deploy them with our end users. Approximately three years ago we developed a custom Client Management communication system internally within the Salesforce environment. Our problem was that we could not find an off-the-shelf product to interface with our existing external diary management system. This meant that there was duplication of diary entries, work and of course, the potential for incorrect entries, meaning that critical client meetings could be easily missed. Ceptes developed a custom interface between Salesforce and our diary management system which automated this process. In addition, they made suggestions on further enhancement that we hadn't thought of, which also led the end client being included in the meeting invitation when certain criteria were met. I could not recommend the team at Ceptes, their Project Manager's and Developers more highly for complex, custom, Salesforce integration's.*

**- Robert Stevens**



# TEAM

60+

Current employees  
strength

80%

are salesforce certified  
developers

75%

resources worked on  
enterprises projects

90%

are having in-depth  
experience on  
integration with ERPs  
and other saas based  
cloud based solutions

# Contact Us

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Thank You

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